



DEFENSE LOGISTICS AGENCY  
HEADQUARTERS  
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FORT BELVOIR, VIRGINIA 22060-6221

November 12, 2024

AMENDMENT NO. 001 (FY 2025 ZINC)  
TO  
NEGOTIATED SOLICITATION FOR  
STOCKPILE MATERIALS  
UNDER  
DLA-STOCKPILE MATERIALS-001-(NEGOTIATED)

The above referenced solicitation DLA-Stockpile Materials-001-(Negotiated), issued **September 21, 2017**, is hereby amended to offer zinc for sale under the Negotiated Solicitation. This amendment applies to the solicitation only for the offering of zinc, as follows:

1. All previous zinc amendments under the negotiated solicitation are deleted in their entirety and replaced with this Amendment No. 001 (FY 2025 Zinc).
2. Replace the title "Contracting Officer" throughout the Negotiated Solicitation with the title "Stockpile Sales Officer." For the sales of materials from the National Defense Stockpile, the Stockpile Sales Officer has the same duties, responsibilities and authorities as the Contracting Officer. Replace the term "Contractor" throughout the Negotiated Solicitation with the term "Customer."
3. The link for the online sales site used throughout the Negotiated Solicitation is updated to read:

<https://login-legacy.dla.mil/>

4. Section A.1., **Introduction (SEP 17)**, paragraph a., is deleted for zinc and replaced with the following:

Section A.1., **Introduction (FY 2025 Zinc) (NOV 24)**, paragraph a.

- a. The Defense Logistics Agency (DLA), DLA Strategic Materials, is soliciting offers for the sale of approximately **5,000,000 pounds (2,500 short tons (ST))** of High Grade zinc in Fiscal Year 2025. The awarded amount will not exceed 2,500 ST and DLA reserves the right to award less. **A separate notice will be provided to set the exact offering date and time. This notice will be provided to registered firms by email issued by DLA Strategic Materials.** Offers must be submitted electronically through the DLA Strategic Materials online sales site at: <https://login-legacy.dla.mil/>. In the event that DLA Strategic Materials is closed at that time, offers will be processed in accordance with Section C.6.d. of the Negotiated Solicitation.

5. Section A.1., **Introduction (SEP 17)** is revised for zinc to add the following as paragraph c.:

Section A.1., **Introduction (FY 2025 Zinc) (NOV 24)**, paragraph c.:

- c. Offers to purchase material under this Amendment No. 001 (FY 2025 Zinc) to Solicitation **DLA-Stockpile Materials-001-(Negotiated)** (Negotiated Solicitation) may be made on a fixed price basis, formula price basis, or a combination of both, with material removal

**DLA-Stockpile Materials-001-(Negotiated)**

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schedules of thirty (30) or ninety (90) calendar day increments, and a maximum performance period of 270 calendar days. All offers will be evaluated as specified in Section C.8. to the Negotiated Solicitation, as revised by this Amendment No. 001 (FY 2025 Zinc).

6. Section A.3., **Material Description (SEP 17)**, paragraph b., is deleted for zinc and replaced with the following:

Section A.3., **Material Description (FY 2025 Zinc) (NOV 24)**, paragraph b.:

- b. The zinc grade offered for sale is High Grade (HG). The origin of the zinc is domestic (National Lead brand). The zinc is in slab form, approximately 52 pounds per slab, banded into bundles weighing approximately 2,100 to 2,300 pounds per bundle. The items were sampled and analyzed by Andrew S. McCreath and Son, Inc., in 2004. Analysis results for the material will be posted on the DLA Strategic Materials website at:

<https://www.dla.mil/Strategic-Materials/Sales/Zinc/>

NOTE: Specific certificates of analyses do not correspond with the current storage location and/or item numbers, because the material has been relocated, and inventory data have been migrated to a new database, both of which occurred since sampling and analysis were performed.

Information on the storage location is available at:

<https://www.dla.mil/Strategic-Materials/Resource/>

7. Section A.5., **Inspection (SEP 17)** is amended to add the following for zinc:

Section A.5., **Inspection (FY 2025 Zinc) (NOV 24)**

- a. An Offeror may, at its own expense, visually inspect the material at the storage location. No sampling of material will be permitted.
- b. Requests for an appointment to visually inspect the material must be made by submitting a Material Inspection Request through the DLA Strategic Materials Website at:

<https://www.dla.mil/Strategic-Materials/Material-Form/>

All information will be sent by email. The Government reserves the right to limit the number of individuals granted access to the depot or storage location.

- c. An Offeror, its agents and representatives shall comply at all times with the rules of the depot or storage location.

8. Section C.1., **Submission of Offers Online (SEP 17)**, paragraph d., is revised to change the number of DLA Strategic Materials business days for acceptance of the offer by the Government from **thirty (30)** to **five (5)** business days.

**9. Section C.3., Unit Pricing (SEP 17) is amended to add the following for zinc:**

**Section C.3., Unit Pricing (FY 2025 Zinc) (NOV 24)**

- a.** Prices for zinc shall be expressed on a U.S. dollar and cent value per pound to four decimal places.
- b.** The Offeror shall indicate a pricing method per quantity, a shipment frequency (monthly or quarterly) and a number of removal days on Section **I.2. Offer Items (SEP 17)** on the DLA Strategic Materials online sales site.
  - (1) Offerors may express material pricing as a fixed value, as a formula, or a combination of the two. Offers may not contain options, nor use the word “or” in their description.
  - (2) The number of removal days establishes the contract period. The minimum contract period is thirty (30) calendar days. The maximum contract period is 270 calendar days. Offerors will express the number of removal days within their offer.
  - (3) Offerors will specify a shipping frequency/ removal schedule of either a thirty (30) or ninety (90) calendar day removal period (i.e. monthly or quarterly).

**10. Section C.4. Price Adjustments for Specific Materials (JUN 17) does not apply to zinc. Section C.4., Reference Price and Declarations (FY 2025 Zinc) (NOV 24) is substituted for zinc only for formula priced offers:**

**Section C.4., Reference Price and Declarations (FY 2025 Zinc) (NOV 24)**

- a.** The Government sets the zinc reference price for formula price offers by averaging the low London Metal Exchange (LME) Zinc Cash Official Prices for each LME trading day in the prior calendar month. Offers shall be expressed as a percentage of the reference price, with a premium expressed as >100% and a discount expressed as <100% of the reference price.
- b.** The actual contract price for zinc will be determined on the date the Customer’s Declaration for a specific quantity of zinc is received by the Government. The unit price shall be calculated by multiplying the declared quantity by either the reference price defined in paragraph a. above, or the Customer's negotiated price, and dividing the result by 2,204.62. The computed unit price shall be expressed in U.S. dollars and cents per pound to four decimal places.

**11. Section C.5., Minimum Quantity (JUN 17) is amended to add the following for zinc:**

**Section C.5., Minimum Quantity (FY 2025 Zinc) (NOV 24)**

The minimum offer quantity shall be for one entire line item. An offer for less than the minimum quantity may render the Offeror ineligible for award.

12. Section C.8., Evaluation of Offers (SEP 17) is amended to add the following for zinc:

Section C.8., Evaluation of Offers (FY 2025 Zinc) (NOV 24)

- a. The evaluation factors are listed below in descending order of importance:
  - (1) Unit Price
  - (2) Removal Schedule
- b. To be considered, offers must meet the following minimum requirements:
  - (1) Submission of minimum quantities which comply with Section C.5.;
  - (2) Submission of pricing which complies with the provisions of Section C.3. and C.4;  
and
  - (3) Submission of a removal schedule which meets or exceeds the provisions of Sections E.1. and E.2.

13. Section D.1., Payment (SEP 17), paragraph f., is revised to add the following for zinc:

Section D.1., Payment (FY 2025 Zinc) (NOV 24), paragraph f.

- f. The Customer is advised to send payment for the quantity of material covered by a **Pricing Declaration Worksheet (AUG 14) *within ten (10) calendar days* of** receiving confirmation from DLA Strategic Materials of the price to be used. DLA Strategic Materials will confirm the price within two business days of receipt of a completed **Pricing Declaration Worksheet (AUG 14)** by approving the Worksheet online. The Worksheet is available on the DLA Strategic Materials online sales site. See Section E.1., paragraphs c. and d.

14. Section D.4., Penalty and Administrative Charges (MAY 04) is amended to add the following for zinc:

Section D.4. Penalty and Administrative Charges (FY 2025 ZINC) (NOV 24)

- b. An administrative fee of \$1,500.00 will be assessed for each contract modification.

15. **SECTION E – MATERIAL REMOVAL** is re-titled to **SECTION E – CUSTOMER DECLARATION AND MATERIAL REMOVAL** and is revised specifically for zinc, as follows:

**SECTION E – CUSTOMER DECLARATION AND MATERIAL REMOVAL (FY 2025 ZINC)**

Section E.1., Contract Period and Customer Declaration (FY 2025 Zinc) (NOV 24)

- a. *For fixed price or formula price contracts*, the removal schedule shall be in thirty (30) or ninety (90) calendar day increments (periods). The start date for any awarded contracts will be determined during discussions/negotiations between DLA Strategic Materials and the Offeror.

- b. In order to notify the Government of its intent to ship awarded material, the Customer shall submit a Declaration through the DLA Strategic Materials online sales site at <https://login-legacy.dla.mil/>. The Declaration shall be prepared by completing the **Pricing Declaration Worksheet (AUG 14)** online to indicate the quantity of material to be priced and a calculation of the price using the Customer's formula as stated in the contract. The **Pricing Declaration Worksheet (AUG 14)** may be accessed through the DLA Strategic Materials online sales site. The Customer shall submit one or more shipping requests for the quantity of material declared through the DLA Strategic Materials online sales site. The Customer shall submit a minimum of one Declaration as detailed in Section **I.10 Proposed Removal Schedule (SEP 17)** each thirty (30) or ninety (90) calendar day period, as appropriate
- c. If the contract has a thirty (30) calendar day removal schedule, a minimum of one **Pricing Declaration Worksheet (AUG 14)** must be submitted each thirty (30) calendar day period of the contract period. No later than the fifteenth (15<sup>th</sup>) day of each calendar month, the Customer shall furnish the Stockpile Sales Officer, in writing, one or more declarations of the quantity of material to be priced for that month. If the 15<sup>th</sup> calendar day of any calendar month is a DLA non-business day, the declaration for that month shall be due on the next DLA business day. The Government must receive the **Pricing Declaration Worksheet (AUG 14)**, one or more shipping requests, and payment for the designated removal no less than 5 Government business days prior to the desired date of shipment (however, see Section **E.2.d.** for the requirement for additional days for the final submission of this documentation at the end of the contract performance period). In accordance with Section **D.1 Payment (SEP 17)**, paragraph **f.**, the Customer is advised that DLA Strategic Materials will confirm the price within two business days of receipt of a completed **Pricing Declaration Worksheet (AUG 14)** by approving the Worksheet online. All material designated for each thirty (30) calendar day removal period must be shipped by the end of the thirty (30) calendar day period, except that all material awarded under the contract must be removed within the contract period.
- d. If the contract has a ninety (90) calendar day removal schedule, a minimum of one **Pricing Declaration Worksheet (AUG 14)** must be submitted by the forty-fifth (45<sup>th</sup>) calendar day in each ninety (90) calendar day period as designated in the contract. Multiple **Pricing Declaration Worksheets (AUG 14)** may be submitted. The Customer shall remove the declared quantity of material within that specific ninety (90) calendar day period. All material awarded under the contract must be removed within the contract period.
- e. Regardless of the removal schedule (every thirty or ninety calendar days), the **Pricing Declaration Worksheet (AUG 14)** must be used in order to confirm the price with DLA Strategic Materials prior to payment.

#### Section **E.2., Removal of Material (SEP 17)**

- a. For all contracts, the schedule of minimum and maximum removal quantities shall be contained in the completed Section **I.10 Proposed Removal Schedule (SEP 17)**, which shall be made a part of this contract as the contract removal schedule. The Customer must remove all material designated in a **Pricing Declaration Worksheet (AUG 14)** as specified in Section **E.1**, paragraphs **c.** through **e.**, above.

- b. For all contracts, if the Customer fails to: (1) submit a **Pricing Declaration Worksheet (AUG 14)** as specified in Section **E.1** and make payment in accordance with Section **D.**; or (2) pay for and remove the minimum quantity in accordance with Section **I.10**, the Customer will be considered delinquent and no material will be shipped until payment has been received for the minimum thirty (30) calendar day, ninety (90) calendar day, or declared quantity, as appropriate, whichever is greater. If the Customer has failed to complete removal of all of the material on or before the last day of the removal period (or the 30-calendar day period following confirmation by DLA Strategic Materials of pricing for a **Pricing Declaration Worksheet (AUG 14)**, as appropriate), the Customer will be considered delinquent, and no material will be shipped until payment for all remaining material has been received for that removal period. If the Customer has failed to complete removal of all of the material on or before the last day of the contract period, the Customer will be considered delinquent, and no material will be shipped until payment for all material remaining under the contract has been received.
- c. Removal periods (thirty (30) or ninety (90) days) and the contract period include all calendar days. If the last day of any period is a Saturday, Sunday, or Federal holiday, or the storage location is otherwise closed on those days, the removal period, or the period of contract expiration will be extended to the next DLA Strategic Materials business day
- d. Regardless of the removal period (i.e., thirty (30) or ninety (90) days), the submission of the **Pricing Declaration Worksheet (AUG 14)**, shipping request, and payment covering the final shipment under the contract must be received and approved by DLA Strategic Materials by a date that results in notification no less than **ten (10) DLA Strategic Materials business days** from the expiration of the contract to complete removal of all remaining material. Final documentation and payment which fail to provide for a minimum of ten (10) DLA Strategic Materials business days for DLA Strategic Materials to prepare for and schedule removal, may result in an assessment of charges in accordance with Section **E.3 Storage Charges (NOV 24)**.

**Section E.3., Storage Charges (NOV 24)**

- a. Storage charges shall be assessed on (1) all material remaining unshipped from a **Pricing Declaration Worksheet (AUG 14)** after the end of a thirty (30) or ninety (90) calendar day removal period; and/or (2) any and all material remaining unshipped after the last day of the contract period, as applicable. The Government reserves the right to remove any remaining material to another Government storage facility or to a commercial storage facility and be reimbursed by the Customer for any expenses incurred. The determination of whether to move the material to a Government or commercial facility rests solely with the Government. Storage charges continue to accrue until all the material has been removed in accordance with the Declaration or the end of the contract period, as applicable, or the contract is terminated for default, in which case the Customer will be liable for damages, as set forth in Section **G.7. Default** of the Solicitation

- b.** The storage charge is the greater of the following: (1) **\$0.007 per pound bulk weight** (if a fraction of a pound remains, the charge will be for a full pound) per 30 day period regardless of whether the material remains in storage a period of 30 days or less than 30 days; or (2) commercial storage charges, if applicable.
- c.** Storage charges will be invoiced with the payment due date indicated.
- d.** Payment of storage charges shall not relieve the Customer of its obligation to remove the material in a timely manner. Acceptance of storage payments by the Government is not a waiver of the Government's right to find the Customer to be in default for failure to remove the material (See Section **G.7. Default**).

**16. Section F.1. Request for Shipment (SEP 17), paragraph a., is deleted and the following substituted specifically for zinc:**

**Section F.1.a. (Zinc)**

- a.** Delivery of zinc is F.O.B carrier's conveyance. The Customer shall be responsible for the selection of a type of conveyance which is suitable for the material being shipped.

**17. Section F.1. Request for Shipment (SEP 17), paragraph h., is revised to add 20 short tons (ST), or if the location balance is less than this quantity, for the balance at the storage location, as the minimum quantity for requests for shipment of zinc.**

**18. Section F.3., Weighing (JUN 17) is deleted in its entirety and the following inserted for zinc:**

**Section F.3., Weighing (FY 2025 Zinc) (NOV 24)**

- a.** Weight of the material sold hereunder shall be determined as follows: the material has been draft weighed on platform scales with an appropriate allowance for any tare weight established by the Government.
- b.** Weighing has been performed by and at the expense of the Government.
- c.** Weight certificates shall be prepared by the Government and will be final for payment purposes.

**19. Section F.4. Weight Discrepancy (JUN 17) does not apply to zinc and is deleted in its entirety.**

**20. Section F.6. Adjustment for Variation in Quantity or Weight (JUN 17) is revised to add a percentage of 5% for zinc.**

**21. Section F.7., Environmental, Safety, and Occupational Health (NOV 24):**

This disclosure statement provides direction regarding compliance with all federal, state, and local regulations (international laws) for the use, transport, emergency response, and disposal of the material offered under this Auction Solicitation and Amendments.

- a. The Customer (or agent) acknowledges the Government reserves the right to conduct (reasonable) inspections of Customer (or agent) transportation conveyances or equipment prior, during, or subsequent removal of the material storage locations.
- b. The Customer (or agent) acknowledges the responsibility for ensuring compliance with the Department of Transportation (DOT) regulations by certifying hazardous materials are properly classified, described, packaged, marked, and labeled and are in a condition safe to transport the material. (49 CFR 173)
- c. The Customer (or agent) acknowledges the responsibility for ensuring compliance with the Occupational Safety and Health Administration (OSHA) regulations regarding the proper management, handling, storage, transportation, and disposition of material. (29 CFR 1910)
- d. The Customer (or agent) acknowledges the responsibility for communicating the hazards of the material as provided by the Government on the Safety Data Sheets available on the DLA Strategic Materials' website, <https://www.dla.mil/Strategic-Materials>. (29 CFR 1910)
- e. The Customer (or agent) acknowledges the responsibility for ensuring compliance with the Environmental Protection Agency (EPA) regulations for the characterizing waste to determine appropriate disposal of material and any associated packing and shipping material. (40 CFR 260)
- f. The Customer, (or agent) acknowledges the responsibility of compliance with all policies set forth by DLA Strategic Materials Environmental Safety and Occupational Health (ESOH) available on DLA Strategic Materials' website, .

**22. SECTION H – DEFINITIONS (SEP 17)** is revised specifically for zinc to delete paragraphs **b.**, **c.**, **d.**, **e.**, and **h.**, and replace with the following, and to change paragraph **i.** to add additional definitions for zinc.

**SECTION H – DEFINITIONS (FY 2025 Zinc) (NOV 24)**, paragraphs **b.**, **c.**, **d.**, and **e.**:

- b. The term “Stockpile Sales Officer” means a person with the authority to enter into, administer, and/or terminate sales contracts for National Defense Stockpile Materials and to make related determinations and findings.
- c. The terms “Offeror”, “Purchaser”, “Contractor”, or “Customer” may be used interchangeably.
- d. The term “Acceptance Letter” means the letter, signed by a Stockpile Sales Officer, indicating that the Government has approved the Customer’s single-point registration.
- e. The term “**Sale of Government Property Negotiated Sales Contract**” means the form used by a Customer to submit an Offer to the Government in response to an offering under the Negotiated Solicitation and Amendments thereto. A sample of **Section I.1. Sale of Government Property Negotiated Sales Contract** is shown on page 36 of the Negotiated Solicitation. The **Section I.1. Sale of Government Property Negotiated Sales Contract**

will be generated when the Customer submits an Offer online through the DLA Strategic Materials online sales site <https://businessportal.dla.mil/iri/portal>.

**SECTION H – DEFINITIONS (FY 2025 Zinc) (NOV 24)**, paragraph **h.**:

- h.** The terms “DLA Strategic Materials” and “Government” may be interchangeably. The terms “business day”, “Government business day”, and “DLA Strategic Materials business day” may be used interchangeably.

**SECTION H – DEFINITIONS (FY 2025 Zinc) (NOV 24)**, paragraphs **i.** through **m.**:

- i.** The following abbreviations have the meanings shown:

ST – short ton

LME – London Metal Exchange

The abbreviations “st” and “ST” both refer to “short ton” and may be used interchangeably.

- j.** The term “contract period” represents the entire period of performance for the contract. This period will begin on the date of contract award, and the length of this period will be determined in accordance with the requirements of Section **E.** of this Solicitation.
  - k.** The term “removal period” means the time a Customer has to pay for, outload, and remove all designated material under each Declaration.
  - l.** The term “Declaration” means the Customer’s notification to the Government of its intent to ship awarded material in accordance with Section **E.1**. This notification is accomplished through the preparation and submission by the Customer of the **Pricing Declaration Worksheet (AUG 14)** which is available on the DLA Strategic Materials online sales site and will be included in any subsequent contract.
  - m.** The **Pricing Declaration Worksheet (AUG 14)** is the document used by the Customer in order to submit a Declaration online. This form is also used by the Government and the Customer in order to confirm the price of the quantity of material on the Declaration. The terms “**Pricing Declaration Worksheet (AUG 14)**” and “Declaration” may be used interchangeably.
- 23.** The reference to Section **I.10. Special Certifications (JUN 17)** in the Negotiated Solicitation is deleted and Section **I.10 Proposed Removal Schedule (SEP 17)** is substituted for zinc:

**Section I.10 Proposed Removal Schedule (SEP 17)**

Offerors must enter their proposed removal schedules on the DLA Strategic Materials online sales site at:

<https://login-legacy.dla.mil/>

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24. Except as provided herein, all other terms and conditions of **DLA-Stockpile Materials-001-(Negotiated)** remain unchanged and in full force and effect. The Offeror must acknowledge receipt of this Amendment by checking the box below:

User  
Certified: ☐ (By checking this box, you are certifying that you accept the contents of the certification and that all input is correct.)